



Fiscal 2024 Financial Summary

The following are some financial highlights for the fiscal year ended June 30, 2023:

- Unmodified Independent Auditors Opinion
- \$0.47 million net operating loss, after including a special endowment appropriation of \$8.0 million, as approved by the Board last year.

FY24 Financial Results

Statement of Financial Position (FY24 compared to FY23)

Total assets increased \$9.8 million primarily because of:

- \$21.1 million land sale to Lasell Village partially offset by approximately \$10 million of long-term investment return utilized to support operations. The Village had been leasing this land from the University for over 20 years.

Total liabilities decreased \$3.4 million due to:

- \$1.4 million decrease in bonds payable
- The elimination of \$1.1 million of deferred land lease revenue related to the sale of land to the Village, as well as a \$0.9 million decrease in Accounts payable, accrued expenses and other liabilities.

Total net assets increased \$13.3 million to \$62.3 million mainly because of:

- The \$21.1 million sale of land to the Village was offset by an approximately \$8.5 million loss from operations when excluding the Special Endowment Appropriation of \$8.0 million.

Statement of Activities (FY24 compared to FY23)

The \$0.47 million operating deficit and \$13.8 million surplus in non-operating resulted in a total increase in net assets of \$13.3 million, compared to a decrease of net assets in FY23 of \$12.2 million.

Non-operating activities improved by \$20.8 million, factoring out the \$8.0 million and \$10 million special endowment draws in FY24 compared to FY23, respectively. This is due to the land sale of \$21.1 million in FY24 with other amounts essentially equaling and offsetting the prior year within \$0.3 million.

Total operating revenues and other support was almost flat, with a small increase of \$0.2 million. Of particular note were:

- A decrease of \$1.8 million in net tuition and fees, room and board due to lower enrollments, although the incoming class was larger. This was a function of the decreased class sizes in prior years working their way through to graduation
- The Special Endowment appropriation was reduced from \$10 million in 2023 to \$8 million in 2024. This was offset by receiving a FEMA reimbursement of \$2.3 million for expenses incurred in prior years.
- Auxiliary Enterprise revenue (excluding Room & Board) increased \$1.3 million due to a \$0.6 million increase in Conference and Event Services Revenue and other various increases of \$0.7 million (Boat House Rental, Workforce Development, Services to affiliates, and the Child Study Centers)

Total operating expenses decreased by \$2.5 million. The key drivers were:

- A decrease in salaries and benefits of \$1.8 million
- A decrease in Enrollment Management non-personnel expenses of \$0.5 million primarily due \$0.3 million less consulting expense for UG Admissions and Graduate Enrollment (the Tuition Reset strategy was implemented in FY23 for the FY24 incoming class)
- A decrease in depreciation and amortization of \$0.5 million.
- Other increases of \$0.3 million

Statement of Cash Flows (FY24)

Operating Activities:

Net cash used by operating activities was -\$6.9 million in FY24 compared to -\$10.3 million in FY23. The operating cash is a function of the change in net assets, adjusted for depreciation, realized and unrealized gains / losses on investments and other balance sheet changes. Excluding the effects of the \$21.1 million land sale, the decrease in Net Assets was \$7.8 million in FY24 compared to \$12.2 million in FY23. That accounts for the majority of the improvement in cash used by operating activities. Other changes equaled a use of cash of \$1.0 million with Contributions Receivable accounting for more \$0.6 million of that.

Investing Activities:

Net cash provided by investing activities was \$18.1 million due to the selling of investments to fund operations as well as \$15.1 million of cash received for the sale of Land to Lasell Village.

Financing Activities:

Net cash used by financing activities was approximately \$0.7 million due to \$1.1 million in bond principal and capital lease obligation payments offset by \$0.4 million of Contributions Restricted for Long-term Investment.